

**Helaine Gregory**  
**Senior Director, Puerto Rico/Virgin Islands Operations**  
**Artia Solutions**

Helaine Gregory is an attorney, consultant and lobbyist based in Puerto Rico, who has dedicated her professional career to improving the lives of the patients that her employers and clients have served.

Helaine joined Artia Solutions in 2017, and she provides specialized advice and guidance regarding Medicaid business development, operational, regulatory, legal and government affairs matters.

Helaine represents bio-pharmaceutical companies, renal replacement therapy and physician providers and ambulatory surgery centers. In particular, she serves as an independent consultant to the orphan drug industry and has actively participated in several orphan drug product launches. She also provides advice and specialized guidance to a private equity firm and a health care data analytics company. She has served as an expert witness on Medicare and Medicaid regulatory matters.

Additionally, she has worked on legal, government affairs and operational matters involving the maritime, government contracts, Defense Base Act, renewable energy and food and beverage fields. Prior to her current engagements, Helaine was employed by three insurance companies, most recently with UnitedHealth Group as the Medicare Claims Compliance Officer. She has also served as the Pharmaceutical Research and Manufacturers of America (PhRMA) counsel and representative in Puerto Rico.

She is a member of the Texas Bar and the College of the State Bar of Texas and several federal courts. She holds a JD from Boston University and is a *cum laude* graduate of Harvard University. She has been a Board Member of the Private Sector Coalition of Puerto Rico and the Renal Council of Puerto Rico. She is fluent in Spanish, English and French.

Her business philosophy is one centered on achieving organic and sustainable growth, with a focus on developing a vision and business plan, and executing in a time-conscious fashion.